



Kenworth Awarded New Truck Sales Contract by National Joint Powers Alliance

KIRKLAND, Wash. – A new contract awarded to Kenworth Truck Company by the National Joint Powers Alliance® (NJPA) will expand sales opportunities for new Kenworth Class 6, 7 and 8 chassis to more than 50,000 NJPA members throughout the United States and Canada.



Contract #081716-KTC

NJPA creates national cooperative contract purchasing solutions on behalf of its member agencies, which include government, education and non-profit agencies. Cooperative contract use is a growing trend for governmental purchases thanks to its competitively awarded contracts, simple process, and time and money saving benefits. More information is available at www.njpacoop.org.



Kenworth T880 Dump

As part of the NJPA bid process, responses from truck manufacturing and supply companies were evaluated against multiple criteria to assure member agencies get the best value when making purchase decisions. The criteria included considerations such as variety of products and services offered, marketplace success, pricing, and value added attributes. Kenworth's response, which includes all models, all options, and any truck body or add on equipment, was scored the highest among all 14 entities who submitted responses giving NJPA members complete commercial truck solutions.



Kenworth T370 Dump

“This cooperative endeavor with NJPA represents an excellent opportunity for municipalities and government agencies to purchase our full lineup of heavy and medium duty trucks. This includes Kenworth’s vocational flagship T880 and fuel-efficient Kenworth T680, and our reliable, rugged and versatile Kenworth T370 models with expanded capabilities for municipal and vocational customers,” said Kurt Swihart, Kenworth marketing director.



Kenworth T680 Day Cab

NJPA member agencies interested in purchasing Kenworth trucks should contact their nearest Kenworth dealer (www.kenworth.com/dealers). For more information, contact Kenworth Truck Company’s Mike Kleespies (mike.kleespies@paccar.com / 813-455-1248) or Ryan Breezee (ryan.breezee@paccar.com / 425-828-5452). The Kenworth contract (081716-KTC) with NJPA is in effect until Nov. 15, 2020.

Kenworth is The Driver’s Truck. See what drivers are saying at www.kenworth.com/drivers.

Kenworth Truck Company is the manufacturer of The World’s Best® heavy and medium duty trucks. Kenworth's Internet home page is at www.kenworth.com. Kenworth is a PACCAR company.