



Oilfield Trucking Solutions Receives First Kenworth Powered by 400-hp ISX12 G Natural Gas Engine

During Special Ceremony at Kenworth’s Plant in Renton, Washington

RENTON, Wash. – Kenworth celebrated the production and customer delivery of its first full-production truck powered by the new 400-hp Cummins Westport ISX12 G natural gas engine during a special roll-out ceremony Tuesday before employees at the Kenworth assembly plant in Renton, Wash.

Kenworth’s initial 400-hp ISX12 G engine went into a Kenworth T800 Extended Day Cab. The truck’s keys and a commemorative plaque were presented by Preston Feight, Kenworth assistant general manager for sales and marketing to Jerry Winchester, CEO of Chesapeake Oilfield Services (COS) and Chris Broussard, president of COS affiliate Oilfield Trucking Solutions (OTS).



From left, are Preston Feight, Kenworth assistant general manager for sales and marketing; Chris Broussard, president of COS affiliate Oilfield Trucking Solutions (OTS); and Jerry Winchester, CEO of Chesapeake Oilfield Services (COS).

“Kenworth has a commitment to providing the best natural gas trucks to our customers. With the new 400-hp rating, the Cummins Westport ISX12 G engine helps to expand Kenworth’s natural gas

truck offering to more fleets. We especially thank Chesapeake Oilfield Services and Oilfield Trucking Solutions for its strong support of Kenworth trucks,” Feight said.



Kenworth’s first full-production truck powered by the new 400-hp Cummins Westport ISX12 G natural gas engine as drive off the line by Jerry Winchester, CEO of Chesapeake Oilfield Services (COS), as employees at Kenworth’s assembly plant in Renton, Wash., watch during a special ceremony.



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Kenworth-Renton plant employees gather for a group shot with the T800 with 400-hp ISX12 G engine.

OTS maintains its headquarters in Oklahoma City, Okla., and is part of Chesapeake Oilfield Services, which also includes Performance Technologies, Hodges Trucking Co., Great Plains Oilfield Rentals, Compass Manufacturing, and Nomac Drilling. The group's trucking divisions have purchased more than 400 Kenworth T800 and C500 diesel trucks in the past three years.

The privilege of driving the T800 with the 400-hp ISX12 G off the assembly line went to Winchester with Broussard in the passenger seat. "This first Kenworth truck equipped with the 400-hp ISX12 G engine represents an important initial step in a cutting-edge change in how the oil and natural gas production industry fuels its field servicing trucks. By operating this truck at Oilfield Trucking Solutions, we're committed to being the industry's best oilfield service provider," Winchester said.



Jerry Winchester, CEO of Chesapeake Oilfield Services (COS), thanks Kenworth and employees at the Kenworth assembly plant in Renton, Wash., before driving the T800 with 400-hp ISX12 G engine off the production line.

Oilfield Trucking Solutions operates a 100 percent Kenworth fleet of 260 trucks in Texas, Oklahoma, Ohio, Pennsylvania, and West Virginia. The company's trucks traveled several million miles last year, transporting thousands of barrels of water and crude daily to help producers meet drilling, completion and production needs. The T800 is powered by compressed natural gas (CNG) and will haul crude oil throughout various Oklahoma oil plays.

The Cummins Westport ISX12 G engine requires a single fuel source and can run on either CNG or LNG (liquefied natural gas), both of which are cost-effective, low-carbon and low-emissions fuels. Kenworth offers the ISX12 G for the T800 short hood with a 116.5-inch BBC and T660. Oilfield Trucking Solutions' natural gas-powered Kenworth T800 short hood is equipped with two side-mounted Type 4 CNG cylinder tanks for a range of 450 miles and the Kenworth Extended Day Cab for improved driver comfort.



The hood is opened to showcase the new, 400-hp Cummins Westport ISX12 G engine placed into Oilfield Trucking Solutions' new Kenworth T800. From left are Jerry Winchester, CEO of Chesapeake Oilfield Services (COS); Chris Broussard, president of COS affiliate Oilfield Trucking Solutions (OTS); and Preston Feight, Kenworth assistant general manager for sales and marketing.

According to Broussard, the 400-hp ISX12 G provides just the right amount of power for the company's needs. And with fuel being the second largest expense of any fleet, natural gas offers compelling savings potential.

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“The recent price difference between natural gas and diesel at an average of \$2 per diesel gallon equivalent in Oklahoma provides an estimated annual savings of \$50,000 with the CNG-powered Kenworth T800. That means Oilfield Trucking Solutions can start generating a positive return on investment in just a little over a year,” Broussard said.

“I have a long-standing history with Kenworth in my 23 years of transportation. Kenworth is known as a brand leader, building reliable trucks. They create innovations that allow fleets to operate efficiently and retain their workforce. I’ve also found that Kenworth trucks have proven to be dependable in the oilfield’s harsh environment,” Broussard said.

“It’s also clear that Kenworth keeps the driver in mind when designing trucks. The Kenworth Extended Day Cab option is a prime example with its greater comfort and storage,” he said. “We also get excellent support from MHC Kenworth in Oklahoma City.”

Andy Douglas, Kenworth national sales manager for specialty markets, said demand among Kenworth customers for the ISX12 G has been exceptional because the engine offers a mid-range option for fleets interested in running natural gas. “The combination of 1,450 lb-ft of torque, simplified emissions and a 40 to 50 percent reduction in fuel price are key motivators for customers to consider natural gas,” Douglas said.

Recently, the average cost of diesel fuel in the United States was just under \$4 per gallon, according to the U.S. Energy Information Administration. The average price of a diesel gallon equivalent of CNG in the United States is nearly \$2 less.

For more details, visit:

www.cngnow.com/average-cng-prices/Pages/default.aspx
www.eia.gov/petroleum/gasdiesel/

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