



## Kenworth of Buffalo Acquires Dealership in Boston Area, Changes Organization Name To Kenworth Northeast Group

BUFFALO, N.Y. – Kenworth of Buffalo has acquired a Kenworth dealership in the Boston area and changed the name of its expanded, five-dealer organization to the Kenworth Northeast Group.



The dealer group recently purchased the Kenworth dealership in Stoughton, Mass, along with territorial rights for Eastern Massachusetts and Rhode Island from Tri-State Kenworth in Enfield, Conn. As part of the expansion, Kenworth Northeast Group dealerships are now known by names better indicative of the market region each location serves.

Kenworth Northeast Group maintains its headquarters in Buffalo, N.Y. and operates the following full-service facilities: Kenworth of Albany, Kenworth of Buffalo, Kenworth of Rochester, and Kenworth of Syracuse in New York state, and Kenworth of Boston in Massachusetts.

A member of the Kenworth dealer network of more than 330 locations in the United States and Canada, the Kenworth Northeast Group supplies the northeast region with The World's Best® heavy and medium duty trucks, parts and service, and financing. The dealer's mission statement is: "Providing The Services Our Customers Deserve; Delivering The Satisfaction They Expect."

"The Kenworth Northeast Group is dedicated to providing customers with Kenworth's excellent heavy and medium duty trucks along with outstanding support," said Dennis Dintino, president of Kenworth Northeast Group. "We're

pleased to increase customer support with the addition of Kenworth of Boston to join our four excellent dealerships in the state of New York. We plan to deepen our market penetration and expand market share through the growth of existing operations and the pursuit of new opportunities in Eastern Massachusetts and Rhode Island."

The Kenworth Northeast Group is part of Kenworth's constant commitment for superior dealer service as demonstrated by Kenworth receiving the "Highest in Customer Satisfaction with Heavy Duty Truck Dealer Service, Two Years in a Row", according to the J.D. Power and Associates 2011-2012 Heavy Duty Truck Customer Satisfaction Studies<sup>SM</sup>.\*

The dealer group was one of just five 2010 Kenworth Gold Award winners in the United States and Canada. The Kenworth Gold Award recognizes top-performing Kenworth dealerships that have excelled well beyond industry expectations. In October, the dealer group received a Kenworth Silver Award for 2011 parts and service excellence.

The address, phone and operating hours of Kenworth Northeast Group's dealerships are:

**Kenworth of Albany**, 5 Fritz Blvd., Albany, N.Y. Phone: (518) 213-3211 / (855) 676-8358 (toll-free). Hours: Monday-Friday: 7 am - 5 pm.

**Kenworth of Boston**, 1157 Turnpike Ave., Stoughton, Mass. Phone: (781) 341-0008 / (800) 777-7758 (toll-free). Hours: Monday-Friday: 7 am - 6 pm, Saturday: 7 a.m. - noon.

**Kenworth of Buffalo**, 100 Commerce Drive, Buffalo, N.Y. Phone: (716) 852-2800 / (800) 688-3380 (toll-free). Operating Hours: Monday-Friday: 7 am - 10:30 pm, Saturday: 7 a.m. - noon.

**Kenworth of Rochester**, 25 Airline Drive, Rochester, N.Y. Phone: (585) 698-2940/ (800) 550-5760 (toll-free). Hours: Monday-Friday: 6 am - 11 pm, Saturday: 7 a.m. - noon.

**Kenworth of Syracuse**, 6687 Moore Road, Syracuse, N.Y. Phone: (315) 399-1400 / (800) 211-2580 (toll-free). Hours: Monday-Friday: 7 am - 10:30 pm.

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More information on the Kenworth Northeast Group is available at [www.kenworthne.com](http://www.kenworthne.com).

Kenworth Truck Company is the manufacturer of The World's Best® heavy and medium duty trucks. Kenworth is an industry leader in providing fuel-saving technology solutions that help increase fuel efficiency and reduce emissions. The company's dedication to the green fleet includes aerodynamic trucks, compressed and liquefied natural gas trucks, and medium duty diesel-electric hybrids. Kenworth is the only truck manufacturer to receive the Environmental Protection Agency's Clean Air Excellence award in recognition of its environmentally friendly products. In addition, the fuel-efficient Kenworth T700 equipped with the low-emission PACCAR MX engine was named the 2011 Heavy Duty Commercial Truck of the Year by the American Truck Dealers. Kenworth's Internet home page is at [www.kenworth.com](http://www.kenworth.com). Kenworth. A PACCAR Company.

*\*Kenworth received the highest numerical score for heavy-duty truck dealer service in the proprietary J.D. Power and Associates 2011-2012 Heavy Duty Truck Customer Satisfaction Studies<sup>SM</sup>. 2012 study based on 1,725 primary maintainers of 2011 model-year Class 8 heavy-duty trucks measuring six manufacturers. Proprietary study results are based on experiences and perceptions of those surveyed in February-May 2012. Your experiences may vary. Visit [jdpower.com](http://jdpower.com)*